



# Opportunity ALERT



Find and Post Your Opportunities... with EMC's Manufacturing B2B Forum

## WHAT ARE EMC OPPORTUNITY ALERTS?

Manufacturers are using **EMC's Opportunity Alerts Forum** as a great way to find qualified B2B sources across Canada, to:

- Post opportunities to expand your supply chain and qualify local/Canadian suppliers;
- Bid on RFP's to potentially win new business;
- Access local / regional resource;
- Seek JV's and other partner opportunities.

The Opportunity Alert Forum is a service provided by EMC, for manufacturers to engage *business-to-business opportunities* with EMC members, industry stakeholders and the manufacturing public.

### What Qualifies for the EMC Opportunity Alert Forum?

#### Request for Proposals / Quotation (RFP / RFQ):

- Manufacturers looking to source suppliers and/or have specific for a part to be made and identify who can make it.

#### Joint Ventures / Looking to Partner:

- Manufacturers and related industries looking to share costs and save money, this can include items like coordinated shipping to fill containers or shared resources, and even manufacturing partnerships.

#### Government Opportunities, Industry Stakeholders and Funding:

- Source of financing or local/regional resources to share... community partners and stakeholders can post related opportunities for manufacturers to access these programs.

**EMC's Opportunity Alerts Forum is a safe way** for manufacturers and our trusted partners to post and respond to opportunities... and **reach manufacturers directly**. EMC takes it from there... alerting subscribers of each opportunity and extending an opportunity to view, click to respond and/or ask questions of the owner!

### Wish to Post an Opportunity Alert?

**Step 1:** Once subscribed to EMC's OA Forum, simply login to the website, enter your opportunity and click submit.

Your opportunity will be reviewed and posted within the forum and broadcast to directly to EMC members, OA subscribers and available across our entire manufacturing network.

**Step 2:** You will automatically be copied on all responses posted to your opportunity. The OA moderator will also forward to you, any responses EMC receives directly.

### Wish to Respond to an Opportunity?

**Step 1:** Be registered on EMC's website and subscribed to our Opportunity Alerts Forum.

**Step 2:** Login to the website and visit the OA forum. Simply click on an opportunity to view and respond. Your response will be posted

**Step 3:** Opportunity posters will choose which successful submissions they wish to contact.

### EMC Member Benefit:

All EMC members who are subscribed through our website receive advanced notice of all Opportunity Alerts posted in the forum... ahead of all others.

A great reason to be an EMC member!



Excellence  
in Manufacturing  
Consortium

To find or post your manufacturing opportunities, please visit:

[www.emccanada/OpportunityAlerts](http://www.emccanada/OpportunityAlerts)  
or e-mail: [OpportunityAlerts@emccanada.org](mailto:OpportunityAlerts@emccanada.org)

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